

Standard Parking Corporation Reports First Quarter 2009 Results; Affirms 2009 EPS Guidance

CHICAGO, May 4, 2009 (GLOBE NEWSWIRE) -- Standard Parking Corporation (Nasdaq:STAN), one of the nation's leading providers of parking management, ground transportation and other ancillary services, today announced first quarter 2009 net income attributable to the Company of \$2.4 million, or \$0.15 per share, and affirmed its full-year earnings per share expectation in the range of \$1.05 - \$1.11. Free cash flow for the year is expected to be in the range of \$15 - \$20 million.

Comments

James A. Wilhelm, President and Chief Executive Officer, said, "We are pleased with the results of our 2009 first quarter given the current economic environment, as the underlying business performed in line with our internal expectations. Despite this difficult environment, we continued to sign new business during the quarter and we maintained our location retention rate, one of our key metrics, at 89%, unchanged from last quarter.

"First quarter results were significantly impacted by three specific items that warrant comment. The first is the impact in the 2009 first quarter of the July 2008 restricted stock unit grant to senior management. The second is a negative change in insurance loss reserve estimates relating to prior years, and the third entails costs we incurred in connection with the potential sale of some or all of our majority shareholder's interest in the Company. These three items together adversely impacted the quarter over quarter comparison by \$0.09 per share. Without these three items, the quarterly comparison of earnings per share actually would have increased by 4%.

"Our geographically diverse business model, based predominantly on fixed-fee management contracts, provides a measure of protection against economic downturns. However, we are experiencing some softness across our lease and reverse management portfolio in markets that tend to be more susceptible to discretionary consumer spending. Specifically, the airport, retail, special event and hotel markets generated significantly less gross profit than in the first quarter of 2008.

"With regard to operating costs, in addition to the G&A savings that we expect to realize in the latter part of 2009 from our ongoing technology initiatives, we are managing our overall G&A expenditures with a view to reducing costs in ways that do not impair future growth.

"Finally, given an underlying first quarter performance that was in line with our internal targets, and taking into account our continuing ability to bring in new business, the relative protection afforded by our management contracts, the operating leverage resulting from our technology initiatives and our focus on controlling G&A expenditures, we are able to affirm our guidance for the year."

First Quarter Operating Results

Revenue for the first quarter of 2009, excluding reimbursement of management contract expense, decreased by \$0.6 million to \$73.0 million from \$73.6 million in the year ago period. While management contract revenue grew 7%, leased location revenue decreased by 8%.

Gross profit in the quarter was down by 9% to \$19.7 million from \$21.6 million a year ago. Changes in insurance loss reserve estimates related to prior years contributed significantly to the year over year decline in gross profit. In the first quarter of 2009, the Company recognized a \$0.5 million unfavorable change in insurance loss reserve estimates relating to prior years as compared with a favorable change of \$0.6 million realized in the first quarter of 2008, a net swing of almost \$1.1 million. These changes in prior years' loss reserve estimates accounted for 5% of the 9% year over year decline in gross profit.

General and administrative expense ("G&A") grew by 12% to \$12.8 million from \$11.4 million a year ago. The \$0.5 million first quarter impact of the restricted stock unit grant to senior management in July 2008 contributed to 4% of the 12% year over year increase in G&A. Another 6% of the increase is attributable to \$0.7 million of costs incurred that related to the potential sale by the Company's majority shareholder of all or substantially all of its stake in the Company. The underlying G&A,

excluding these two items, grew by 2% in the first quarter of 2009 as compared with the first quarter of 2008.

As a result of the foregoing, operating income for the 2009 first quarter was \$5.4 million, a decrease of 39%, or \$3.4 million, as compared with the 2008 first quarter. Similarly, pre-tax income decreased to \$4.0 million from \$7.4 million in the year ago quarter. The effective income tax rate was effectively unchanged at 39% in 2009 versus 40% in 2008, resulting in net income attributable to the Company of \$2.4 million for the first quarter of 2009 versus \$4.3 million for the same period of 2008.

Earnings per share were \$0.15 in the first quarter of 2009 as compared with \$0.23 in the first quarter of 2008. To summarize the factors that impacted first quarter 2009 earnings per share relative to the first quarter of 2008:

- * \$0.04 per share charge due to the \$1.1 million year over year swing in prior year insurance loss reserve estimates
- swing in prior year insurance loss reserve estimates
- * \$0.02 per share charge due to the restricted stock unit grant
- * \$0.03 per share charge due to costs incurred in connection with the possible sale by the Company's majority shareholder of its interest in the Company

While cash taxes paid increased by only \$0.1 million to \$0.6 million for the first quarter of 2009 from \$0.5 million in the same period last year, the cash tax rate (cash taxes as a percent of pre-tax income) increased from 7% in the first quarter of 2008 to 15% in the first quarter of 2009.

The Company did not generate any free cash flow (negative \$1.5 million) during the first quarter of 2009, as compared with \$2.9 million generated in the first quarter of 2008. The first quarter has historically represented the lowest level of cash flow generation due to seasonality and working capital movements, and the Company's first quarter 2009 free cash flow is in line with its internal expectations. The Company nevertheless is reducing its full-year free cash flow expectation to a range of \$15 - \$20 million due to an expected reduction in cash flow from operations and an amendment to the installment payment schedule associated with the Company's acquisition of G.O. Parking.

Draws on the revolving facility were used to repurchase \$3.9 million of common stock and repay other debt of \$0.3 million. Since mid-February of 2009, the Company has not repurchased any additional shares.

Recent Developments

Significant new contract activity during the first quarter of 2009 includes:

- * The award of a multi-year contract to manage a newly built 610 space underground parking garage at the University of Maryland Medical Center, one of the nation's oldest academic medical centers. The Company also provides parking management services to the University of Maryland in Baltimore.
- * The Company was selected to manage the parking operations at the NBC Tower in Chicago. The operation is comprised of over 600 parking spaces in one garage and two surface lots. This contract was won from a long-term incumbent operator as a result of a competitive bid process.
- * The award of a contract to manage the parking at Fresno Yosemite International Airport, which has almost 2,200 parking spaces. The Airport serves over 1.3 million passengers each year.
- * The Company recently ceased parking management operations at two General Growth Properties -- the Providence Place Mall in Providence Rhode Island and the Burlington Town Center in Burlington, Vermont.

Affirms 2009 Full-Year Outlook

The Company affirms its full year earnings per share guidance in the range of \$1.05 - \$1.11. Because the Company's initial guidance outlook excluded any costs associated with the potential sale of shares by its majority shareholder, the Company's

affirmation of its guidance range continues to exclude these costs, which amounted to \$0.03 per share in the 2009 first quarter. This guidance affirmation does not contemplate any additional adverse changes in insurance loss reserve estimates for prior years, or any additional costs in connection with the majority shareholder's sale of its interest in the Company. Free cash flow is expected to be in the range of \$15 - \$20 million.

Conference Call

The Company's quarterly earnings conference call will be held at 10:00 a.m. (Central Time) on Tuesday, May 5, 2009 and will be available live and in replay to all analyst/investors through a webcast service. To listen to the live call, individuals are directed to the Company's investor relations page at <u>www.standardparking.com</u> or <u>www.earnings.com</u> at least 15 minutes early to register, download and install any necessary audio software. For those who cannot listen to the live broadcast, replays will be available shortly after the call on either website and can be accessed for 30 days after the call.

Standard Parking, with more than 12,000 employees, manages approximately 2,200 facilities, containing over one million parking spaces in more than 330 cities across the United States and Canada, including parking-related and shuttle bus operations serving approximately 60 airports.

More information about Standard Parking is available at <u>www.standardparking.com</u>. You should not construe the information on this website to be a part of this report. Standard Parking's annual reports filed on Form 10-K, its periodic reports on Form 10-Q and 8-K and its Registration Statement on Form S-1 (333-112652) are available on the Internet at <u>www.sec.gov</u> and can also be accessed through the Investor Relations section of the Company's website.

DISCLOSURE NOTICE: The information contained in this document is as of May 4, 2009. The Company assumes no obligation to update any forward-looking statements contained in this document as a result of new information or future events or developments. This document and tables contain forward-looking information about the Company's financial results that involve substantial risks and uncertainties. You can identify these statements by the fact that they use words such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "plan," "predict," "project," "will" and similar terms and phrases in connection with any discussion of future operating or financial performance. These forward-looking statements are made based on management's expectations and beliefs concerning future events affecting the Company and are subject to uncertainties and factors relating to the operations and business environment, all of which are difficult to predict and many of which are beyond management's control. These uncertainties and factors could cause actual results to differ materially from those matters expressed in or implied by these forward-looking statements. The following factors are among those that may cause actual results to differ materially from forward-looking statements: the recession and turmoil in the credit markets and financial services industry; changes in general economic and business conditions or demographic trends; the financial difficulties or bankruptcy of our major clients, including the impact on our ability to collect receivables; availability, terms and deployment of capital; potential impact on the market price of our common stock from the sale or offer of a substantial amount of our common stock by our majority shareholder and the ability of our majority shareholder to control our major corporate decisions; potential for change of control default under our credit agreement if an unaffiliated person obtains a majority of our common stock; the loss, or renewal on less favorable terms, of management contracts and leases; our ability to renew our insurance policies on acceptable terms, the extent to which our clients choose to obtain insurance coverage through us and our ability to successfully manage self-insured losses; seasonal trends, especially in the first quarter of the year; the impact of public and private regulations; our ability to form and maintain relationships with large real estate owners, managers and developers; integration of future acquisitions in light of challenges in retaining key employees, synchronizing business processes and efficiently integrating facilities, marketing and operations; the ability to obtain performance bonds on acceptable terms to guarantee our performance under certain contracts; extraordinary events affecting parking at facilities that we manage, including emergency safety measures, military or terrorist attacks and natural disasters; changes in federal and state regulations including those affecting airports, parking lots at airports or automobile use; the loss of key employees; and development of new, competitive parking-related service. A further list and description of these risks, uncertainties, and other matters can be found in the Company's Annual Reports on Form 10-K and in its periodic reports on Forms 10-Q and 8-K.

STANDARD PARKING CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except for share and per share data)

		rch 31, 2009	ember 31, 2008
	 (Un	audited)	
ASSETS			
Current assets:			
Cash and cash equivalents	\$	9,788	\$ 8,301
Notes and accounts receivable, net		45,130	45,198
Prepaid expenses and supplies		2,357	2,496
Deferred taxes		3,253	3,253

Total current assets	60,528	59,248
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Leasehold improvements, equipment and construction in progress, net	17 /00	17 540
	17,408	17,542
Advances and deposits	3,952	4,433
Long-term receivables, net	7,762	6,680
Intangible and other assets, net	7,182	6,916
Cost of contracts, net	11,077	10,872
Goodwill	123,316	123,550
Total assets	\$ 231,225	
LIABILITIES AND		
STOCKHOLDERS' EQUITY (DEFICIT)		
Current liabilities:		
Accounts payable	\$ 45,486	\$ 46,446
Accrued and other current liabilities	29,223	31,416
Current portion of long-term		
borrowings	925	1,068
Total current liabilities	75,634	78,930
Deferred taxes	3,917	3,305
Long-term borrowings, excluding		
current portion	130,971	123,996
Other long-term liabilities	20,926	22,052
<pre>Stockholders' equity (deficit): Common stock, par value \$.001 per share; 21,300,000 shares authorized; 15,282,708 and 16,110,781 shares issued and outstanding as of March 31, 2009 and December 31, 2008,</pre>		
respectively	15	16
Additional paid-in capital Accumulated other comprehensive	89,276	103,541
income (loss)	(149)	85
Treasury stock, at cost 12,651 and 627,423 shares as of March 31, 2009		
and December 31, 2008, respectively	(252)	(11,161)
Accumulated deficit	(89,066)	(91,464)
Total Standard Darking Corneration		
Total Standard Parking Corporation	(176)	1 017
stockholders' equity (deficit)		1,017
Noncontrolling interest		(59)
Total stockholders' (deficit) equity		958
Total liabilities and stockholders'		
(deficit) equity	\$ 231,225	

	Three Months Ended	
	March 31, 2009	March 31, 2008
Parking services revenue: Lease contracts Management contracts	\$ 34,700 38,293	35,880
Reimbursed management contract expense	72,993	73,574
Total revenue	175,551	
Cost of parking services: Lease contracts	32,949	34,893
Management contracts	20,391	17,046
Reimbursed management contract	53,340	51,939
expense	102,558	99,451
Total cost of parking services	155,898	151,390
Gross profit: Lease contracts Management contracts	1,751 17,902	2,801 18,834
Total gross profit	19,653	21,635
General and administrative expenses Depreciation and amortization	12,761 1,487	11,411 1,371
Operating income Other expenses (income):	5,405	8,853
Interest expense Interest income	1,436 (67)	1,518 (42)
Income before income taxes Income tax expense	1,369 4,036 1,574	1,476 7,377 2,978
Net income	2,462	4,399
Less: Net income attributable to noncontrolling interest	(64)	(122)
Net income attributable to Standard Parking Corporation	\$2,398 =======	
Common stock data: Net income per share: Basic Diluted	\$ 0.15 \$ 0.15	\$ 0.24 \$ 0.23
Weighted average shares outstanding: Basic Diluted	15,296,282 15,628,952	18,122,846 18,534,770

STANDARD PARKING CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands, unaudited)

	Three Months Ended	
		March 31, 2008
Operating activities: Net income Adjustments to reconcile net income to	\$ 2,462	\$ 4,399
Adjustments to reconcile net income to net cash provided by operations: Depreciation and amortization Loss on sale of assets Amortization of debt issuance costs Non-cash stock-based compensation Excess tax benefit related to stock option exercises (Reversal) provision for losses on accounts receivable Deferred income taxes	1,390 82 161 527 (36) 612	1,367 4 71 53 (319) 10 1,717
Change in operating assets and liabilities	(4,914)	(3,009)
Net cash provided by operating activities	284	4,293
Investing activities: Acquisitions Purchase of leaseholds improvements and		(5,459) (1,052)
equipment Cost of contracts purchased Contingent purchase payments	(847) (604) (8)	(1,032) (96)
Net cash used in investing activities		(6,607)
Financing activities: Repurchase of common stock Proceeds from exercise of stock options Tax benefit related to stock option exercises	(3,884) 	(7,799) 222 319
Proceeds from senior credit facility Distribution to noncontrolling interest Payments on long-term borrowings Payments on capital leases	7,150 (52) (29) (289)	12,850 (149) (28) (456)
Net provided by in financing activities	2,896	4,959
Effect of exchange rate changes on cash and cash equivalents	(234)	(56)
Increase in cash and cash equivalents Cash and cash equivalents at beginning of period	1,487 8,301	2,589 8,466
Cash and cash equivalents at end of period	\$ 9,788	\$ 11,055

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Supplemental disclosures:		
Cash paid during the period for:		
Interest	\$ 1,546	\$ 1,409
Income taxes	594	501

STANDARD PARKING CORPORATION

FREE CASH FLOW

(in thousands, except for share and per share data, unaudited)

	Three Months Ended	
	March 31, 2009	March 31, 2008
Operating income		\$8,853
Depreciation and amortization expense	1,487	
Non-cash compensation	527	53
Income tax paid Income attributable to noncontrolling	(594)	(501)
interest	(64)	(122)
Change in assets and liabilities Purchase of leaseholds, equipment and		(4,157)
cost of contracts and contingent		
purchase payments	(1,459)	
Operating cash flow		\$4,349
Cash interest paid	(1,546)	
Free cash flow (1)		\$2,940
(Increase) in cash and cash equivalents		
Free cash flow, net of change in cash	(\$2,948)	\$351
Sources (Uses) of cash:		
Proceeds from senior credit facility	\$7,150	\$12,850
(Payments) on other borrowings	(318)	(484)
Proceeds from exercise of stock options		222
Tax benefit related to stock option exercises		319
(Repurchase) of common stock		(7,799)
(Payments) on acquisitions	(3,001)	(5,459)
Total sources (uses) of cash	\$2,948	(\$351)

(1) Reconciliation of Free Cash Flow to Consolidated Statements of Cash Flow

	Three Months Ended March 31, 2009	Three Months Ended March 31, 2008
Net cash provided by operating activities Net cash (used in)	\$284	\$4,293
investing activities	(1,459)	(6,607)
Acquisitions	-	5,459
Distribution to non- controlling interest	(52)	(149)

Effect of exchange		
rate changes on cash		
and cash equivalents	(234)	(56)
Free cash flow	(\$1,461)	\$2,940

STANDARD PARKING CORPORATION LOCATION COUNT

	March 31, 2009	December 31, 2008	March 31, 2008
Managed facilities	1,960	1,986	1,966
Leased facilities	225	229	244
Total facilities	2,185	2,215	2,210

CONTACT: Standard Parking Corporation G. Marc Baumann, Executive Vice President and Chief Financial Officer